



# **"The one certainty during this time of uncertainty is: the Government will still continue to spend a TON of money."**

As 2020 (finally) comes to an end, there is a significant amount of uncertainty about the overall economy – based upon the election results and the on-going battle to control COVID. This uncertainty is likely to be felt in the private industry through 2021.

However, in the public sector, **government agencies (federal, state & local) will continue to spend an enormous amount of money in the coming year.** In fact, overall government spending is actually **INCREASING** as political leaders continue to respond to current economic and health concerns.

The government spends a TON money,  
The government buys EVERYTHING, and  
The government ALWAYS pays.

Now is the time for your company to focus on selling to the government – the largest prospect in the world...spending over **\$7 TRILLION** a year (\$20 Billion a day).

Contact GovSpend and we will provide you a **FREE customized list of the top 10 government agencies** that are buying the most of the products/services your company sells.

The New York Times

Nextgov

Washington Post

THE WALL STREET JOURNAL

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## The New York Times

- “...the coronavirus pandemic fueled **enormous government spending**...
- “...Treasury Secretary Steven Mnuchin highlighted the **extraordinary level of money** that has been pumped into the economy this year to combat the virus and prop up the economy.
- “The federal government spent **\$6.5 trillion** in 2020, a large portion of which can be attributed to the **\$2.2 trillion** relief legislation that Congress passed in March.

*The New York Times, 10/30/20*

## Nextgov

- “Collectively, federal agencies spent **half a trillion** dollars in the month of September...
- “Unprecedented relief spending through the **\$2.2 trillion** CARES Act added significantly to government spending that was already trending high.
- “The Health and Human Services Department, Social Security Administration and Defense Department were the federal government's bigger spenders in fiscal 2020. HHS spent **\$1.5 trillion**, SSA spent **\$1.15 trillion** and the Defense Department spent **\$690 billion**.

*Nextgov, 10/19/20*

## Washington Post

- “The government typically spends more than **\$4 trillion** a year on programs and services, but Congress has approved more than **\$3 trillion** in emergency funding since March...
- “It will be hard to ratchet down this spending going forward...
- “The U.S. government is on pace to spend roughly **\$6.6 trillion** in the fiscal year that concludes at the end of this month, an approximately **\$2.2 trillion** increase from the year before, the CBO said.

*The Washington Post, 09/02/20*

THE WALL STREET JOURNAL.

“ Congress has authorized **\$3.3 trillion** in new spending since March...

“ In June, spending soared to **\$1.1 trillion**, compared with **\$342 billion** in the same period a year earlier.

*The Wall Street Journal, 07/13/20*

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“ Fortunately, the fiscal outlook for State & Local governments has improved a bit, **boosted by an improved economic outlook...**

“ One additional factor that has brightened the state and local fiscal outlook somewhat has been the surprisingly **resilient U.S. labor market.**

“ The more **upbeat economic outlook** has begun to be reflected in some states' revised budgets.

*FX Street, 09/11/20*

## CONCLUSION:

Eliminate the uncertainty of your future sales by focusing on the CERTAINTY of government sales. Let GovSpend help you. We will provide you a **FREE customized list of the top 10 government agencies** buying what you sell. Contact us today.

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